



Filloreta Kunoviku Demiri

Date of birth: 17 Mar 1987 | **Nationality:** Kosovar | **Gender:** Female |

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Address: Str. Qamil Bala, H4/6 Bregu i Diellit, 10000, Prishtine, Kosovo (Home)

EDUCATION AND TRAINING

OCT 2022 Nice, France

DOCTORATE IN BUSINESS ADMINISTRATION - EDBA IAE Graduate School of Management
University Cote D'Azur

Website <https://iae.univ-cotedazur.fr/> | **Final grade** Suma Cum Laude

APR 2021 North Macedonia

DOCTOR OF SCIENCE IN ENTREPRENEURSHIP AND SMES MANAGEMENT Faculty of Economics -
Prilep, University St. Kliment Ohridski Bitola

JUN 2012 North Macedonia

MASTER OF BUSINESS ADMINISTRATION - MANAGEMENT Faculty of Business and Economy,
South East European University

SEP 2008 Prishtinë, Kosovo

BACHELOR OF MANAGEMENT AND INFORMATICS Faculty of Economics, University of Prishtina

SEP 2022 Prishtinë, Kosovo

WORKSHOP ON HORIZON EUROPE PROJECT PROPOSAL WRITING HERAS+

JUN 2022 Prishtinë, Kosovo

PROJECT CYCLE MANAGEMENT HERAS+

FEB 2022 Kosovo

PLANNING AND IMPLEMENTATION OF TEACHING IN HIGHER EDUCATION Center for Teaching
Excellence, UP

DEC 2020 Kosovo

BASIC TRAINING - HIGHER EDUCATION TEACHING Center for Teaching Excellence, UP

SEP 2019 Kosovo

TAM: "PROFESSIONAL DEVELOPMENT AT HEIS IN KOSOVO" ERASMUS+

DEC 2017 Kosovo

**"WORKSHOP ON DEVELOPING INNOVATIVE STUDENT-CENTERED LEARNING METHODS AT
PUBLIC UNIVERSITIES IN KOSOVO WITH THE DESIGN THINKING METHODOLOGY"** HERAS
Project and Wonderwerk

MAR 2015 Kosovo

**AUDITING RISK MANAGEMENT TECHNIQUES TO ACCELERATE REVENUE ASSURANCE
MATURITY - ADVANCE TRAINING COURSE AND APPLICATION TRAINING WORKSHOP**
MAESTRACOM

JUL 2014 Kosovo

ACCOUNTING TECHNICIAN Society of Certified Accountants and Auditors of Kosovo (SCAAK)

FEB 2010

MICROSOFT CERTIFIED APPLICATION SPECIALIST FOR OFFICE EXCEL 2007 Microsoft

NOV 2007 Kosovo

TRAINING ON PROJECT PROPOSAL WRITING Youth Resource Hub, University of Prishtina

● **WORK EXPERIENCE**

FEB 2024 – CURRENT Kosovo

VICE-DEAN FOR TEACHING AND QUALITY DEVELOPMENT FACULTY OF ECONOMICS,
UNIVERSITY "ISA BOLETINI" - MITROVICA

JAN 2022 – CURRENT Kosovo

PROFESSOR ASSISTANT FACULTY OF ECONOMICS, UNIVERSITY "ISA BOLETINI" - MITROVICA

JUL 2022 – OCT 2023 Kosovo

EXTERNAL EXPERT FOR HUMAN RESOURCES MANAGEMENT MUNICIPALITY OF MITROVICA

NOV 2022 – SEP 2023 Kosovo

VICE-DEAN FOR TEACHING AND QUALITY DEVELOPMENT FACULTY OF ECONOMICS,
UNIVERSITY "ISA BOLETINI" - MITROVICA

JUL 2022 – NOV 2022 Kosovo

PROJECT COORDINATOR HERAS+

"Coordinates the works for the implementation of the project "Strengthening links between academic and professional development for students of the Faculty of Economics - UIBM"

JAN 2022 Szczecin, Poland

TEACHING STAFF MOBILITY FACULTY OF ECONOMICS, WEST POMERANIAN UNIVERSITY OF
TECHNOLOGY

Lecture on topics within Erasmus+ teaching staff mobility: Social and economic situation in Kosovo, neighboring countries and aspects and perspectives towards the European Union

OCT 2015 – JAN 2022 Kosovo

TEACHING ASSISTANT FACULTY OF ECONOMICS, UIBM

NOV 2019 Kosovo

TRAINER EUROPEAN UNION, CARITAS KOSOVA & CENTER FOR INNOVATION AND
ENTREPRENEURSHIP - UIBM

Trainer of the "Fundamentals of Entrepreneurship" module held within the project "Empowerment of Women and Youth through Employment in the Region of Ferizaj and Mitrovica", supported by the European Union, Center for Innovation and Entrepreneurship, University of Mitrovica "Isa Boletini" and in cooperation with Caritas Kosova

OCT 2016 – NOV 2020 Kosovo

SUPERVISOR OF THE DEBT COLLECTION SECTOR KOSOVO TELECOM JSC, QUALITY ASSURANCE -
VALA

FEB 2015 – OCT 2016 Kosovo

HEAD OF INTERNAL CONTROL KOSOVO TELECOM JSC, QUALITY ASSURANCE - VALA

AUG 2010 – FEB 2015 Kosovo

SENIOR DEBT COLLECTION OFFICER KOSOVO TELECOM JSC, QUALITY ASSURANCE - VALA

APR 2010 – AUG 2010 Kosovo

DEBT COLLECTION OFFICER KOSOVO TELECOM JSC, QUALITY ASSURANCE - VALA

SEP 2009 – MAR 2010 Kosovo

ACCOUNTS INVESTIGATION OFFICER KOSOVO TELECOM JSC, QUALITY ASSURANCE - VALA

SEP 2008 – AUG 2009 Kosovo

COUNTER WORKER KOSOVO TELECOM JSC, SALES AND DISTRIBUTION DEPARTMENT

● LANGUAGE SKILLS

Mother tongue(s): **ALBANIAN**

Other language(s):

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production	Spoken interaction	
ENGLISH	C1	C2	C1	C1	C2
SPANISH	B2	B2	B2	B2	A2
TURKISH	C1	C1	B2	B2	B1
SERBIAN	A2	A2	A2	A2	A1

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

● DIGITAL SKILLS

Microsoft Office(Microsoft Word,Microsoft Excel,Microsoft PowerPoint,Microsoft Access) | IBM Statistical package for Sciences (SPSS) | Social Media | Google Docs | Zoom | Outlook | Skype | Google Drive

● ADDITIONAL INFORMATION

PUBLICATIONS

[Analyzing the Variables that Influence Access to Bank Financing for SMEs in Kosovo and North Macedonia](#)

– 2021

Journal of Liberty and International Affairs (2021): 12-32

PhD Filloreta Kunoviku Demiri, PhD Qazim Tmava, and PhD Esat A. Durguti

[Panel Estimating Effects of Macroeconomic Determinants on Inflation: Evidence of Western Balkan](#) –

2021

Cogent Economics and Finance Volume 9 (2021), Taylor and Francis

PhD Esat Durguti, PhD Qazim Tmava, PhD Filloreta Kunoviku Demiri, PhD Enver Krasniqi

[DAF Determinants Affecting Economic Growth – Evidence for Western Balkans Countries](#) – 2020

Journal of Finance & Banking Studies (2147-4486), 9(1), 36–46

PhD Esat Durguti, Emine Gashi, Filloreta Kunoviku Demiri PhD Candidate, Milaim Mehmeti MSc

Growth strategies and their implementation in corporations - Case study: Post and Telecommunication of Kosovo JSC

– 2021

Monograph

Filloreta Kunoviku Demiri

Filloreta Kunoviku Demiri & Kujtim Demiri

CONFERENCES AND SEMINARS

3 NOV 2023 – 4 NOV 2023 – Tekirdag, Turkey

The role of marketing expenses in the business sales revenue II. International Symposium on Marketing

14 OCT 2023 – 15 OCT 2023 – Ohrid, North Macedonia

The Size of the Business as a Determinant of the Interest Rate for Bank Loans - Comparative Analysis Between Kosovo and North Macedonia From the Banks' Perspective XX. International Balkan and Near Eastern Congresses Series on Economics, Business and Management

SEP 2022 – Prilep, North Macedonia

Analyzing the Importance of the Bank Loans as Financing Sources of SMEs Between Kosovo and North Macedonia International Scientific Conference: Economy, Business & Society in Digitalized Environment (EBSiDE 2022)

SEP 2021 – Istanbul, Turkey

Comparative Analysis of the Interest Rates of Bank Loans for SMEs: Evidence from Kosovo and North Macedonia International Conference on Global Competition and Innovation Management

JUN 2019 – Katowice, Poland

Consumer Decision Making-A literature review International Conference on Enhancing Consumer Awareness

OCT 2014 – Ohrid, North Macedonia

“Innovation policies and entrepreneurship”- Special overview in the Republic of Kosovo INTERNATIONAL CONFERENCE - SMEs development and innovation: Building competitive future of South-Eastern Europe

COMMUNICATION AND INTERPERSONAL SKILLS

Communication and interpersonal skills

- Excellent in communication;
- Leadership skills;
- Problem solver;
- Ability to work under stress individually and in groups;
- Learns quickly;
- Very stable and self-confident person.